

INSTITUTIONAL



Arquiconsult

Arquiconsult is a consulting company specializing in management, collaboration, and business intelligence systems (management solutions as ERP and CRM).



The Arquiconsult group has more than 320 consultants, with extensive experience in national and international projects, specialized in the implementation of management systems, integrations, and business intelligence.



Arquiconsult offers solutions adapted to the most varied sectors of activity, allowing an integrated and directed response to the specific needs of its clients' businesses.



With more than 500 projects of management systems implemented in 4 continents, and with more than 50% of its annual invoicing of international origin, Arquiconsult is today a company with global delivery capacity, with offices in Lisbon, Porto, Vila Real, Luanda and Barcelona, Madrid, Salamanca and Seville.

Arquiconsult is a Microsoft Gold Certified Partner, being a referenced company in the implementation of Microsoft Dynamics management solutions.

Microsoft Dynamics 365

Business Central

Microsoft Dynamics 365 Business Central is an ERP (Integrated Management Software) that allows any company to take advantage of the best business practices, with a cost of ownership appropriate to its size.

This solution is characterized by its ease of implementation, simplicity, and ability to adapt to each business.

Dynamics 365 Business Central solution features:

1. Easy Financial Management

Intuitively control all financial aspects of the company, while ensuring compliance with statutory and legal reporting obligations.

2. Efficient and Automated Supply Chain

Increase visibility over the entire supply chain and greater control over purchasing and warehousing processes.

3. Smart Sales and better After-sales Support

Maximize revenue opportunities and improve customer support

4. Carry out Projects on time and on budget

Monitor project progress and budget execution with real-time data and control of available resources.

5. Optimize operations

Streamline production and storage operations, reducing costs and meeting agreed delivery times

Arquiconsult has the largest team of Certified Consultants in Portugal, which has enabled it to successfully implement the largest and most complex Dynamics 365 Business Central projects.

Business Areas

Retail

World leading solution for the retail area, based on a single platform, fully integrated with Microsoft Dynamics 365 Business Central.

It is used in more than **74 thousand stores in 130 countries**, including Portugal. The available functionality allows addressing business processes ranging from the point of sale, through store operations and inventory management, ending up in BackOffice operations.

The scalability and flexibility of the solution places LS Retail on a level different from all other solutions.

Key Features:

- ▶ Complete management of retail processes
- ▶ Native integration with other areas of the ERP
- ▶ loyalty card management
- ▶ Cross-selling and targeted marketing
- ▶ Purchasing/Inventory Optimization
- ▶ Fraud Control

Benefits for the company:

- ▶ Transaction control from POS to accounting
- ▶ Master data centralization
- ▶ Decisions based on real-time updated data.

Microsoft Dynamics 365

Finance & Operations

Flexible and scalable ERP solution from Microsoft, aimed at medium and large companies.

It is a management system designed for international companies, where the operational and strategic reality implies a solution that allows easy global visibility of resources in multi-site scenarios around the world.

Microsoft Dynamics 365 Finance & Operations complies with all Portuguese legislation and regulations.

A solution that responds to the most diverse functional needs within the company, from human resources, finance, and operations management, in addition to specific functionalities for the retail industry.

A solution that allows you to expand business opportunities, modify processes and differentiate your business. This solution is fully integrated with Microsoft software (Microsoft Office, SharePoint, and base infrastructure) which allows you to take advantage of existing investments, reducing the total cost of ownership (TCO) and support innovation in your organization.

The interface is like Microsoft Office, allowing a quick functional understanding.

In Portugal Arquiconsult is responsible for Portuguese Localization official development, which adapts Microsoft Dynamics 365 Finance & Operations to Portugal's tax and legal needs.

Waste

The integrated Waste Management system (enwis) is a vertical solution, developed using Microsoft Dynamics 365 Business Central technology, which allows the complete management of all areas related to waste management, increasing productivity and efficiency.

Of its features we highlight:

- ▶ Commercial Management/Contract Management
- ▶ Billing (Waste, Services and Equipment Rental)
- ▶ Route Planning and Management
- ▶ Waste Reception, Dispatch and Storage
- ▶ Treatment and Production

Enwis) is certified software that guarantees profitable management, due to the reduced financial impact of the tool and the adequacy of the solution to the particularities of the activity.

Logistics and Transport

Management software designed for logistic companies, from transport of goods, distribution, transit, and storage.

An international solution, proven in different markets, Navitrans is much more than a certified add-on for Microsoft Dynamics 365 Business Central

Consisting of three major areas, Transport, Traffic and Logistics, Navitrans allows you, in addition to controlling core business processes, to manage the other areas of your organization, such as human resources, financial management and CRM.

Microsoft Dynamics 365

(Sales and Marketing, Customer Service, Project Management and Field Service Management)

Microsoft Dynamics 365 is part of a new generation of smart business applications, tailored to the specific needs of each activity – Sales and Marketing, Customer Service, Project Management, Field Service Management – accessible anytime, anywhere and from any device. With a wide range of features, Microsoft Dynamics 365 offers a complete solution, with an intuitive interface and fully integrated with the main productivity tools used in a business environment, namely, Office 365, Outlook, Skype, Sharepoint, as well as PowerBI, Azure and LinkedIn.

Reasons to buy Dynamics 365:

- ▶ Using Microsoft Outlook as a central tool to manage the organization's customers and contacts.
- ▶ Increased operational effectiveness in day-to-day working methods.
- ▶ Easily adapts to the requirements of each business.
- ▶ Integration with other tools of the organization to reduce information flow.
- ▶ Delivering the right information to the right people.
- ▶ Marketing campaigns oriented by type of customer.
- ▶ Multi-entity global search functionality from any screen.
- ▶ Visualization of hierarchical relationships between entities.
- ▶ Configurable, robust, and realistic business processes. Also available in custom entities.
- ▶ Dashboards available on iOS and Android tablets.

Business Intelligence

Arquiconsult, because of its vast experience of ERP implementations in activity sectors as varied as retail, transport and logistics, waste management, services, among others, has gathered knowledge that allows it to understand the specificity of each activity and, therefore, **adapting the analysis tools to obtain indicators that really matter to the manager.**

Why can managers have confidence in the business intelligence solutions that Arquiconsult makes available to them?

- ▶ Usability
- ▶ Analysis capability wherever you are
- ▶ Independence of data sources
- ▶ Adapted to any activity sector
- ▶ Adjusted to business evolution
- ▶ Available online and on time
- ▶ Proven technology
- ▶ Reduced investment

Qmobile

The mobile solution for warehouse management, developed by Arquiconsult, was designed to support, in a simplified way, the main processes of the warehouse operation.

Your employees will become more efficient, making fewer mistakes, as the mobile warehouse management solution provides the means and information necessary to streamline operations.

Simplify processes and increase your team's efficiency:

- ▶ Now you can modernize processes, previously based on the use of forms or paper documents, with the Qmobile mobility solution fully automated and integrated with your operating system.
- ▶ It will significantly reduce the number of errors and increase efficiency at the operations level
- ▶ All records, associated with the movement of the product, are validated by reading a bar code, thus avoiding misunderstandings on the part of the user.

With Qmobile users quickly learn to master the solution and achieve a high degree of efficiency in warehouse operations.

Continia

The document management solution that makes a difference in your business.

Continia Document Capture is the best and most comprehensive solution for scanning invoices and other documents directly into Microsoft Dynamics 365 Business Central.

It allows automatic document registration, advanced workflows and digital archiving, searchable in full text, which optimizes and automates all workflow processes.

Employee Portal

Employee Portal is a web solution that allows establishing a more direct interaction between employees. Additionally, it allows the updating of information, in real time, in a decentralized way.

This solution has as main objective to closely monitor its employees, their needs, **improving the performance of the organization's human capital.**

Solution benefits:

- ▶ Centralization and computerization of information
- ▶ Personal data management
- ▶ Public contacts
- ▶ Document storage
- ▶ Who's who in the organization
- ▶ Pay slip query
- ▶ Management of absences and absences
- ▶ Overtime work booking
- ▶ Vacation booking
- ▶ Training management
- ▶ Performance evaluation
- ▶ Automatic notifications (Email)
- ▶ Easy adaptation to new business requirements
- ▶ Application to your company's image

ARQUICONCONSULT

Your success. Our solutions.

Arquiconsult International Projects

Arquiconsult has a team of professionals specialized in the planning and execution of international projects, which allows it to implement projects in the most diverse parts of the Globe.

We have an experience in the market that makes us one of the most suitable partners to develop your project beyond borders, proven by our references.

Reasons for having Arquiconsult as a partner in its internationalization:

- ▶ Direct local support in Portugal, Spain, and Angola and with a network of partners that allows us to reach over 70 countries. All of this makes Arquiconsult the right partner for the international roll out solution you are looking for your company.
- ▶ An experienced team, with continuous training, Microsoft certifications, which prove knowledge, and experience in the field.
- ▶ Guarantee of simplified process, and little bureaucracy and follow-up. Cost-transparency during your project.
- ▶ Fast and efficient implementations, based on proven models, following the best practices worldwide.

Microsoft
Partner



Gold Enterprise Resource Planning
Gold Cloud Platform
Gold Application Development

Microsoft
Dynamics 365



Arquiconsult

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