

## SUCCESS STORY

# Polopique



Polopique



Microsoft Dynamics® AX

## Microsoft Dynamics AX with Porini Apparel & Textile, NAVHR and BI

**“The choice of our solution fell on Arquiconsult, for the simple reason of being the main Microsoft partner. After we had evaluated several options on the market, it seemed to us that it was, in addition to a user-friendly solution, a consistent one.**

Isabel Carneiro  
Polopique General Director

**“With the implementation of Dynamics AX, we achieved standardization. On a single platform, in a single ERP, we were able to cover all the processes of all the companies. Some more specific, and for this, the Porini Apparel & Textile add-on brings us the vertical specificity, with a dedicated set of tools for the textile and garment industry.**

Fernanda Martins  
Polopique IT Director

**“Traceability is a very important pillar in Polopique and Dynamics AX has allowed us to have this reliability of information, from the cotton bales to the finished product at the customer.**

Marta Almeida  
Polopique Production Manager

Polopique is the largest Portuguese textile group and one of the few complete vertical units in the world, controlling the production chain from spinning to garment production. With more than 1000 employees and a turnover of +100 million euros in 2018, the group has a daily production capacity of more than 100 thousand pieces and stands out as one of the main suppliers of the Inditex group.

Over the years, Polopique has always been investing in crucial areas such as R&D, which allows it to permanently modernize and innovate and present solutions that respond and surpass the expectations of its clients.

In the process of modernizing the manufacturing and commercial units of the group, a clear need was identified to abandon the numerous dispersed systems previously used in the company's activities, and to adopt a global and efficient ERP solution capable of standardizing all the business units processes and methodologies.

The market-leading solution based on Microsoft Dynamics AX, Porini Apparel & Textile, designed for the textile and garment industry, has proved to be the ideal choice for Polopique vertical business.

As a reference partner for the implementation of this system in the Iberian market, Arquiconsult was the natural choice for a project of great size and enormous complexity, with solutions that today meet the needs of Polopique and are scalable in order to respond to the challenges of the future.



## Situation and Challenge

To promote fluid communication and information sharing between the group's manufacturing and commercial units and support future growth plans, Polopique has identified a need to simplify and standardize business processes and methodologies and increase operations efficiency. The group decided to abandon the numerous legacy systems supporting its business activities and adopt a global ERP solution.

As the leader in Portugal in the implementation of Microsoft Dynamics solutions, Arquiconsult presented itself as the natural partner option. Experience in implementing ERPs in an industrial context, the strategic relationship with Porini, a specialist in operational systems for the textile sector, as well as the multidisciplinary structure offered by Arquiconsult, allowed Polopique to make a decision with all the guarantees of success.

**“The entire investment process included as well the treatment of data and the consistency of information. And we felt this need, in 2015, to improve the entire information circuit for process efficiency.**

— Isabel Carneiro, Polopique General Director

## Solution

Microsoft Dynamics AX is a complete enterprise resource planning (ERP) solution for medium and large organizations. It facilitates operations in various locations and countries through standardization of processes, promotion of visibility in the organization and simplification in response to operational and legal requirements.

Among other benefits, it provides real-time access to accurate business information, improved communication between employees, planning of current and future capacity to anticipate business growth and management of financial responsibility and tax compliance at each location, worldwide.

It was implemented in Polopique in 2015, having already been upgraded to meet the evolution of legal and operational requirements. The implementation also included NAVHR for human resources management and payroll as well as operational business intelligence dashboards.

**“This complete solution has brought us an ease, from an IT support standpoint, as it is a single platform and therefore with a very small team we can support all companies, all processes and all users.**

— Fernanda Martins, Polopique IT Director

## Benefits

**Full control** over all operations that occur inside and outside of Polopique group operational units.

**Process standardization and digital relationship between the various companies of the group**, which allowed for a restructuring and optimization in the supply chain.

**Unique, consolidated and real-time view of business insights**, enabling fast, informed decision-making, based on consistent and reliable data.

**Reclassification and consolidation of the entire product catalog** involved in the operations of all the group companies, so that each legal entity can interact synchronously with the others, without duplicating tasks, optimizing the available resources.



## About Arquiconsult

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics 365 technology, with offices in Portugal, Spain and Angola.

Arquiconsult has the best and most certified team working on Microsoft Dynamics in Portugal, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being often referred to international clients for their implementations all over the world.

Arquiconsult constantly innovates its offer, adding value to Microsoft Dynamics by building verticalizations for various sectors of activity.

Dynamics AX is a clear example of a solution, which allows us to provide the best and most complete integrated management solution to organizations worldwide.

Some of our reference customers in several business sectors:

- Polopique
- Dunlop Protective Footwear
- TEKA Portugal
- Klaveness
- Farfetch
- Stericycle
- Sapa
- Gunnebo
- Tecnocabel

Arquiconsult is a Microsoft Gold Certified Partner