

# ARQUICONSULT

Your success. Our solutions.



NEARSHORING

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Microsoft  
Partner



Gold Enterprise Resource Planning  
Gold Cloud Platform  
Gold Application Development

Microsoft  
Dynamics 365

## WHY PORTUGAL?

With some recent reforms that made the labour market more attractive, Portugal is consistently ranked in the top ten destinations on what should be the main factors to evaluate your nearshore prospective.

The country has ranked 3rd among EU countries on:

- “Ease of doing Business” ranking from the World Bank,
- 1st in “Infrastructure Overall Quality” from World Economic Forum ranking
- 2nd on “Language Skills” from the IMD World Competitiveness Yearbook, among others.

Along with those facts, goes an entrepreneurial culture increasingly looking beyond the country borders, paired with an highly skilled workforce, eager to work abroad.

## COMMITMENT

We build long term partnerships, adapting our team to your needs. Together we can find the best solutions for you, based on our experience and knowledge, not only in standard Dynamics Solutions, but also in LS Retail, Enwis), Yaveon Probatch, NaviTrans, Continia, and more.

**KNOWLEDGE, COMMITMENT, COST, PROXIMITY. NO MATTER WHAT THE PERSPECTIVE IS, YOU WILL ALWAYS FIND A GOOD MATCH BETWEEN YOUR NEEDS AND OUR OFFER.**

## PROXIMITY

We are located two hours away from the major business center in Europe, sharing a common european culture. Being located in an EU country is also an advantage since many regulatory features are already known to us, and we have the experience of working in multicultural and multilingual environments. Our consultants are fluent in English, French, Spain and Portuguese.

## QUALITY

Education and Certification of our consultants is one of our main concerns. As a result, we have the largest Microsoft Dynamics certified team in Portugal. We have management initiatives specifically focus on delivering excellence, through constant monitoring and improving our methodology.

## SERVICES

Nearshoring Needs?

ISV Solutions Knowledge?

International Support?

Efficient Development Tests?

Resource Shortage?

Too many Upgrades?

# NEARSHORING



18 years of successful cooperation on delivering retail and hospitality solutions to LS Retail customers in Portugal, Spain and Angola and supporting LS Retail partners around the world.

Carsten Wulff, VP



I consider Arquiconsult as one of the PIPOL partners where I have experienced a true partnership in different global projects. This kind of partnership has led to successful implementations.

Jorrit van den Broek, Manager Operations



We naturally pursue our goals on the strength of our own resources, skills and enterprise. But, we know that we will be more successful when we do this in partnership with the world. For us the world is Arquiconsult.

Francis Adams, CEO



We are Arquiconsult partner to Latin America projects. We have been working together for almost a decade on successful projects. (...) I hope our joint success goes on!

Guillermo Ciarna, Director



Absys Cyborg have been working with Arquiconsult for several years on international deployments of MS Dynamics NAV/Business Central. A combination of hard skills and human touch has made possible for our teams to work as one unified group to the interest of our customers as well as making this cooperation a long lasting

Alexandre Schembri, Sales Director



Arquiconsult is an invaluable and longstanding partner (...). Their experienced consultants, ability to deliver customer-oriented solutions (...) is why we have been successful in implementing and supporting our international customers. In addition to their industry and software knowledge, we share a strong committed customer approach (...) that enable us to perform as a trusted advisor for our customers. So, for us Arquiconsult is not just another business partner but an integral part of our own team.

Poul Kjaer, CEO

“Portugal has just started to promote itself as a nearshore outsourcing location, due to its highly skilled IT labour force and competitive cost to value environment.” [...]

Paul Corral

“Nearshoring – A surge of destinations and benefits.”

www.sourcingfocus.com

## Your Business Growth is our Commitment.

### The right help to Dynamics Partner Community!



## ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Lisbon, Oporto, Vila Real, Barcelona, Madrid, Seville, Salamanca, Luanda and Riyadh. Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country. Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365.

### LOCALIZATIONS

LISBON | OPORTO | VILA REAL | LUANDA | BARCELONA | SEVILLE | MADRID | SALAMANCA | RIYADH

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