ARQUICONSULT
Your success. Our solutions.

CORKVISION THE ULTIMATE SOLUTION OF THE CORK INDUSTRY

Microsoft Partner
Gold Enterprise Resource Planning
Gold Cloud Platform
Gold Application Development
Microsoft

Microsoft Dynamics 365

CORKVISION

OUR SOLUTION

The answer to these questions and many others related to your business are resolved with CorkVision, the solution designed accordingly to the best practices of the Cork industry.

In an increasingly demanding and global market, efficient and integrated control of all business processes and the quality of information are critical factors to the success of your company. In an industry with high levels of specific and complex characteristics, only a vertical solution that is implemented by a company that deeply knows the sector and speaks it's language, is able to successfully respond to the different challenges that take place daily. This solution is able to respond to both companies with exclusively local intervention, and companies with different locations and operations Worldwide.

The experience of Arquiconsult allows us to implement and support companies globally, but at the same time deploy locally, in accordance with legal requirements and operational requirements. The CorkVision solution is global and is based on the worldwide version of the Dynamics NAV ERP which is localized for more than 40 countries.

Arquiconsult, in result of the experience acquired in the implementation of the largest World companies of the Cork Industry, provides CorkVision, based on Microsoft Dynamics NAV ERP, for the production and marketing management of cork products companies. With this solution it's possible to increase the operational efficiency and effectively manage from the purchase of raw materials through manufacturing, sort processes, supply chain and marketing. All stages, from manufacturing to the cork marketing, are controlled by CorkVision in a simple and easy way.

All these operational processes are integrated on CorkVision in a flexible way and, additionally, CorkVision is able to adapt to the specific business requirements regardless of their size or geographic location.

Quick access to the information, detailed or consolidated, will provide your company a more competitive and effcient edge, helping to detect and to benefit from new business opportunities. CorkVision is not just a software solution, it is in fact, a business opportunity to restructure your organization, preparing it to new challenges and helping it to grow.

Main CorkVision Customer's INDUSTRY REFERENCES:

Amorim & Irmãos
Amorim Cork America
Amorim Cork Italy
Amorim France
Amorim Cork Deutschland

Cork Supply
Cork Supply USA

Porto Cork America

Porto Cork Italy

CorkVision is a
MODULAR SOLUTION

CorkVision Base
Includes the basic product management and the product configurator structure. The main objective of this module is to provide a support to a base product structure and reference foundation (article references) that allows you to control the various stages and transformations through which the product passes along the value chain, either in your company or partners.

CorkVision Sales
Presents all the features needed to manage the sales structure, including product/customer process management and operational integration with the sales force (CRM).

CorkVision Processing
Devoted to the production operational management and shopfloor control (allows integration with a mobility solution).

CorkVision Sort
Either in terms of manufacturing or sales, the Sort process is a critical stage of the value chain of your company. This module allows you to access the functionality needed to make this process a simple routine and e ectively control operations with internal visibility.

CorkVision Logistics
Module dedicated to the management of the supply chain of your business, materials receptions (with labeling bar codes and hardware interfaces integration), warehouse storage (with BINs management – physical locations) and finally, end-product labeling, packing-list, with specific shipment load management, and shipment.

CorkVision Quality
This module is aimed at quality management and lot tracking, in material reception or associated with the manufacturing process. In additional, the quality module also contains an incident management solution and scorecards.

CorkVision Raw Material
Controls the raw material acquisition process and purchase agreements, and their incorporation on the product financial cost, essential for the proper product margins management and for the value chain control of the company.

Our **PARTNER**

APCOR
Associação Portuguesa da Cortiça

The key benefits of the
CORKVISION SOLUTION ARE:

Corkvision Base
- Product Configurator
  - Structure definition within 10 characteristic (product classification elements)
  - Automatic creation of references and product classification
  - Sales/Purchases analysis reports by characteristic(s) of product
- Multilingual characteristic management
- Sample Management (Standard and Specific)
- Pricing and discounts management (associated to a Product Structure / Customer Sample)
- Product Structure (Samples) margin management and pricing workflow approval
- Standard samples management, from production to expedition, with costumer/vendor/agent tracking
- Sort simulation on the sales pricing creation and on the operational sample management
- Product Costing valorization per lot

Corkvision Sales

- Brand Management
- Drop Shipments (supply chain management associated to direct expeditions)
- Supply Contracts (pricing management with the triangulation of 2 sales entities – corporate purchases)
- Order approvals (Commercial and Financial)
- Packaging management
- Specific customer orders management
- Automatically transportation invoicing and management of the transport cost associated with the shipment (delivery note)
- Commission Management
- Orders approvals process (price, branding, lot approval)
- Centralized sales orders status management
- Orders pricing control based on samples
- Net margins estimation

Corkvision Processing

- Production orders based on product configurator (Build to specs)
- Production orders for Lot split or merge operations

Corkvision Sort

- Product valorization orders (Sort) with weighted average cost or fixed valuation
- Sort simulation for sales profit estimation with proposed lot assignment
- Estimated consumptions by production order
- Templates that allow for faster order entry with repeat orders
- Costs/margins forecast through consumptions/sales simulations
- Production subcontracting management (purchases integration

Corkvision Logistics

- Packing List
- Integration with warehouse advanced management systems
- Integration with mobile data capture solutions
- Packing Labels printing
- Expedition consolidated Interface
- Retention management against Sample and reservations
- Approval process control
- Prepared for automated weighing
- Prepared for RFID cards
- Prepared for automatic receptions through RFID cards

Corkvision Quality

- Quality management (samples for inspection and results) on reception
- Quality management (samples for inspection and conformity certificate) on expedition
- Shipping control procedures that do not allow shipping without effective quality control acceptance
- Quality Certificate Issuing (internals and externals)
- Creation of evaluation scorecards based on non-compliance management and on basic operational indicators

Corkvision Raw Material

- Purchase contract management
- Weight management and conversion profitability between units of measure
- Contract financial costs and product valorization imputation
- Estates Management (Statistics)
- Tracking and lot certification
- Multi-providers by contract
- Payments Management by supplier
- Expected costs updated with entries
- Product management in any Unit of Measure
- Depreciation factors (% humidity) internal and external on entries;
- Pre-payments registration
- Expected costs accounting on the contract creation
- Additional product costs on reception
- Adjustment of the entries at the end of the agreement in order with the value of contract

ABOUT
ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Lisbon, OPorto, Vila Real, Barcelona, Madrid, Seville, Salamanca, Luanda, Bilbao and Riyadh.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365.

We currently have clients in the most diverse activity sectors such as:

- Gato Preto
- Casa da Música
- Go Natural
- Dunlop Footwear
- Cork Supply
- KLOG Group
- Hays
- Veolia

- Sisav
- Malta
- Salmeron Group
- Fox Reciclagem
- EGEO
- TRIU
- Renascimento

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