# **ARQUICONSULT**

Your success. Our solutions.

D365 COMMERCE ONE SOLUTION FOR ALL RETAIL OPERATIONS



Gold Enterprise Resource Planning Gold Application Development



**Dynamics 365 Commerce** was developed based on the proven potential of Dynamics 365 Retail







**MULTICHANNEL** REPLACEMENT



### Dynamics 365 Commerce MAIN ADVANTAGES



Integrated end-to-end retail operations



extensible Sealed and



Centralized management and visibility



E-Commerce with Omni-Channel payments

## **MULTI-CHANNEL** solution that unifies:

- Back-oce operations
- Front-oce operations
- Call center
- Digital management



#### **OMNICHANNEL SOLUTION ADOPTION**

Provide a personalized shopping experience.

Allow ecient and consistent interaction on both online and

and delivery tools. Let customers buy online and pick up supplies at the store or receive it at home.

Create and manage sales promotions across all channels, organized by store, catalog or customer aliation with accurate,

#### **LOYALTY AND FOLLOW-UP**

Personalize customer experience on your sales channels. Expand the customer's choice through infinite sections, access to your product catalog, in-store or online, regardless of stock levels or location.

Get a 360-degree view of your customers by adding Dynamics 365 Customer Insights.

Allow your employees to establish lasting relationships based on Al-oriented recommendations, insights and loyalty programs.

#### **ENGAGE DIGITAL TRADE**

Create engaging and smart digital storefronts with easy-to-use web tools already built in.

Interact better by providing personalized and appealing web experiences based on content.

Optimize multi-channel management that provides a unique view of content, features, promotions, inventory and prices.

Help customers find products easily, both online and in-store, with smart product search.

Increase the possibility of interaction and purchase with Al-moderated ratings and reviews that improve product selection and accelerate purchase.

#### OPTIMIZE **COMMERCIAL ACTION**

Maximize profitability with Al-driven recommendations on the right products, at the right time and at the right price.

Get an accurate inventory view, centrally monitoring product information, categories, variety and prices.

Make informed, profitable decisions about inventory provisioning with advanced analysis and machine learning.

Accurately predict customer demand with actionable insights provided by historical sales and purchase data.

Optimize the supply and replacement of material, acquiring the best prices from suppliers and identifying the right time to replenish the inventory.

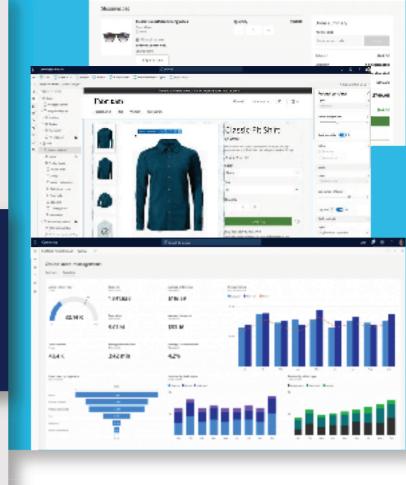
#### **SECURITY MANAGEMENT**

Satisfy your business needs around the world with flexible deployment options, whether on site, on cloud or on the periphery.

Personalize your solution with a customizable and flexible platform that expands and grows to adapt to your business.

Oer a unified experience across multiple channels with an API driven commerce engine that supports traditional, new and emerging channels.

Proactively protect your data with cohesive security management and comprehensive compliance coverage.



#### ABOUT **ARQUICONSULT**

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Lisbon, OPorto, Vila Real, Barcelona, Madrid, Seville, Salamanca, Luanda, Bilbao and Riyadh.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and frequently referred to international clients for their implementations in our country.

Arguiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365.

- Aquinos
- Optima Logistics
- NIMCO
- · Cork Supply
- Gato Preto
- Go Natural
- Veolia

- Essencis
- Sisav
- Maltha
- Grupo Salmeron
- Fox Reciclagem
- FGFO
- Triu

#### LOCALIZATIONS

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