

SUCCESS CASES



Abreu Carga e Trânsitos is the result of the growth of the cargo transport business within the Abreu Group. An undisputed benchmark in the sector, it offers a variety of logistics and transport services by air, sea, and road.

ABREU - CARGA AND TRÂNSITOS: OPERATIONS, FINANCIAL MANAGEMENT AND HUMAN RESOURCES IN A SINGLE INTEGRATED MANAGEMENT SYSTEM.

With vast experience in offering international transport services, Abreu - Carga e Trânsitos' secret to providing a high-quality service lies in adapting the means of transport to the needs of its clients, supported by qualified employees and a network of offices and partners around the world.

With offices and warehouses in Lisbon, Porto, Madeira, and the Azores, in 2011 it went international by opening offices in Luanda - Angola, where it offers air and sea freight services. More than just a benchmark company in the freight forwarding sector, Abreu - Carga e Trânsitos is now a business group, bringing together several companies as a way of better specialising its service offering and keeping up with its customers' needs.

THE CHALLENGE

In addition to the needs felt in terms of business management, Abreu Carga was looking for a single integrated solution that would allow it to support all of its administrative areas, in all of its locations in Portugal and Angola, including not only accounting, finance and human resources, but also its operational processes for the transit and logistics of goods, eliminating a series of inefficiencies resulting from the multiple dispersed systems used to manage its activities. Due to its accessibility, flexibility, guaranteed evolution and ease of use, the solution found by Abreu Carga was to implement the Microsoft Dynamics NAV ERP, complemented by two certified add-ons:

- . **NAVITRANS:** to support goods transit and logistics operations.
- . **NAVHR:** to support human resources management and salary processing needs.

MICROSOFT DYNAMICS NAV

Microsoft Dynamics NAV ERP allows the management of the various administrative and financial areas of the companies in the Abreu Carga universe in a single integrated system, from Accounting, Treasury, Current Accounts, Fixed Assets, Cashiers, covering all legal requirements, to Financial and Management Analyses. The availability of vertical solutions fully integrated into the standard ERP platform is also a differentiating factor of Microsoft Dynamics NAV that weighed heavily on Abreu Carga's decision.

NAVITRANS

The high functional coverage in transport and logistics of the NaviTrans add-on provides Abreu Carga with tools and procedures for managing road, sea, and air transit processes, as well as all warehouse logistics activities.

By defining workflows of execution procedures by type of process, NaviTrans makes it possible to issue all operational documentation using pre-entered data.

NaviTrans' financial control system, with the posting of income and cost figures to processes, gives management a clear view of the results during any stage of a process cycle.

Warehouse entries and exits related to goods transits are also generated using the information already in the processes. Complemented using portable barcode reading terminals, all warehouse operations, loading, unloading, picking, and putting away, are streamlined and communicated in real time.

From creating proposals for customers and contacts, through administrative management, issuing operational documentation, valuation, and financial control of goods transit processes, including the respective operations passing through the Warehouse, to invoicing, NaviTrans takes care of the entire logistics business cycle.

With the full integration of NaviTrans with the financial area of Microsoft Dynamics NAV, all the accounting, analytics and legal obligations are automatically updated when financial documents originating in the transit processes are registered.

ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Barcelona, Bilbao, Lisbon, Luanda, Madrid, Oporto, Riyadh, Salamanca, Seville and Vila Real.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365. Microsoft Dynamics AX is a clear example that allows us to make available to Portuguese and international companies the best and most complete integrated Management solution.

Some reference clients in the various sectors of activity:

- Polopique
- Dunlop Protective Footwear
- Teka Portugal
- Klaveness
- Farfetch
- Stericycle
- SAPA
- Gunnebo
- Tecnocabel

NAVHR

NavHR, an add-on owned by Arquiconsult, manages the entire Human Resources and Salary Processing area of the Abreu Group in Portugal. With the high level of growth achieved, the number of shops (143 shops in Portugal in addition to offices in Spain, the United Kingdom, Brazil, and the United States), and consequently the number of employees, increased exponentially (around 1,200), making it necessary to adopt an integrated information management solution to help the entire Human Resources area.

This is a comprehensive solution, from Recruitment to Performance Appraisal (with different appraisal models) and Salary Processing, adapted to the reality of the business areas. The Employee Portal was also implemented, allowing direct interaction between employees and their line managers, as well as the Human Resources department.

On this online platform, employees can inform their manager of the need to change their registration, absences taken, holidays and performance appraisals, allowing the information to reach the Human Resources department more quickly and efficiently once it has been approved by the manager.

ONE SYSTEM

Abreu Carga currently supports all its activities in its various companies and locations, both at home and abroad, with total accessibility of information using the Microsoft Dynamics NAV ERP platform.

It makes the application available centrally to all the companies and different operational departments, achieving standardisation and optimisation of processes through the single entry of information that can be used by each department in its role in the chain of operations.

Abreu Carga now manages the entire financial area, transit and warehouse operations and human resources using a single application, substantially improving the efficient use of its internal resources.

MAIN BENEFITS

DYNAMICS NAV

- Centralisation, accessibility and visibility of information;
- International standard platform with certification of local legal requirements;
- Ease and familiarity of use;
- Guaranteed maintenance and evolution;
- Integration with other Microsoft solutions (Office, SQL, CRM...);
- Global vision of the business;

NAVITRANS

- Standardisation of procedures for managing goods transit processes;
- Issuing all operational documentation based on process data;
- Integration between transit and warehouse operations;
- Total operational and financial integration;
- Total control of operations and process profitability;
- Flexible, accessible, evolving, and configurable.

NAVHR

- Simplified and reliable data control;
- Automation of remuneration processing;
- Integration with the financial area;
- Centralised information on recruitment and selection processes;
- Efficient performance appraisal process;
- Direct interaction between employees and managers via the employee portal.

LOCATIONS

BARCELONA | BILBAO | LISBON | LUANDA | MADRID
OPORTO | RIYADH | SALAMANCA | SEVILLE | VILLA REAL

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