

Your success. Our solutions.

# **SUCCESS CASES**













## **Arquiconsult implements**

new POS system at Angoalissar.

On October 9th, the new POS system was launched at Angoalissar Luanda's first warehouse (Marimba).

In less than a year Arquiconsult has developed and implemented POS+ at Angoalissar, a project that is of enormous importance in the company's overall transformation process and which is now under development. The next steps are to have this system operational throughout the Luanda region by the end of the year.

### What is POS?

POS (Point of Sale) is the system where the process of buying and selling a product takes place and which includes all the services provided to the customer. Various operations are carried out here in a simplified way: returns, customer orders, invoicing, stock management, etc. The benefits of this system for Angoalissar are very important and among them are greater control, efficiency and savings. On the customer side, the speed of the transaction is greater, improving their overall satisfaction.

To help with the implementation of this new phase, Angoalissar has set up a Change Management team, with the aim of facilitating communication, developing training and helping with the transition more effectively, to reduce entropies and optimize the working method.

According to Angoalissar's CEO, Wissam Nesr:

"In order to respond to today's competitive and ever-changing environment, we also need to transform ourselves and optimize the use of our current and future resources. To do this, we need to obtain more accurate information that allows us to make quick and, above all, effective decisions - something that is at the heart of any successful organization or company. This will make it easier and more effective to assess stock levels, manage sales or analyze our customer's buying behavior in order to improve our decision-making process.

In order to reach and develop our resources and maintain our leadership in the market, we are planning to implement the POS+ system in all Angoalissar warehouses throughout the various regions of Angola. POS+ will provide us with more up-to-date data, which will allow the company to grow, become even more competitive and thus strengthen our position as market leaders. It is in this strategic shift that the company is counting on the participation and contribution of each and every one of you to make this project a success."



#### **ABOUT LS RETAIL**

LS Retail is the leading provider of end-to-end solutions for the retail and restaurant industry on Microsoft technology.

LS Retail is sold and supported by more than 120 certified partners in 60 countries, making it possible to implement LS Retail on a global scale. worldwide.

LS Retail has been implemented in more than 1,900 companies, with 36,000 stores operating on 79,000 POS terminals worldwide. Among the many satisfied customers are: Adidas, Kiddicare UK, Dublin Airport Authority (DAA), Dreams, Rivoli Group, Aswaaq, Popular Bookstores, Pizza Hut, IKEA and many more.





# ARQUICONSULT

Arquiconsult is an information systems company, based on Microsoft Dynamics technologies, with offices in Barcelona, Bilbao, Lisbon, Luanda, Madrid, OPorto, Ryiadh, Salamanca, Seville and Vila Real.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arguiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365. Microsoft Dynamics AX is a clear example that allows us to make available to Portuguese and international companies the best and most complete integrated Management solution.

#### Some reference clients in the various sectors of activity:

- Polopique
- Dunlop Protective Footwear
- Teka Portugal
- Klaveness
- Farfetch
- Stericycle
- SAPA
- Gunnebo
- Tecnocabel



BARCELONA | BILBAO | LISBON | LUANDA | MADRID OPORTO | RIYADH | SALAMANCA | SEVILLE | VILLA REAL

PT (+351) 218 205 610 comercial@arquiconsult.com

> (+34) 633 907 561 comercial.spain@arquiconsult.com

(+244) 939 954 360 comercial@arquiconsult.com

KSA (+966) 50 763 4302 commercial@arquiconsult.com











www.arquiconsult.com







