

SUCCESS CASES

Microsoft
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Business Applications

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Azure

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Azure

Microsoft
Dynamics 365

gato preto

Founded in 1986 in Lisbon by Marina Reis Ramos and Mário Tendeiro, "A Loja do Gato Preto" is dedicated to selling decorative products under the slogan "Free homes, happy owners".

NAVHR

A complete Human Resources solution in Microsoft Dynamics NAV for your company. It includes areas such as Payroll, Recruitment, Performance Evaluation, Employee Portal and a light version for small companies, among others.

NAVHR is designed for companies of any size and activity. It is a complete and flexible solution, adaptable to different business activities, from Services to Commerce, Distribution or Finance.

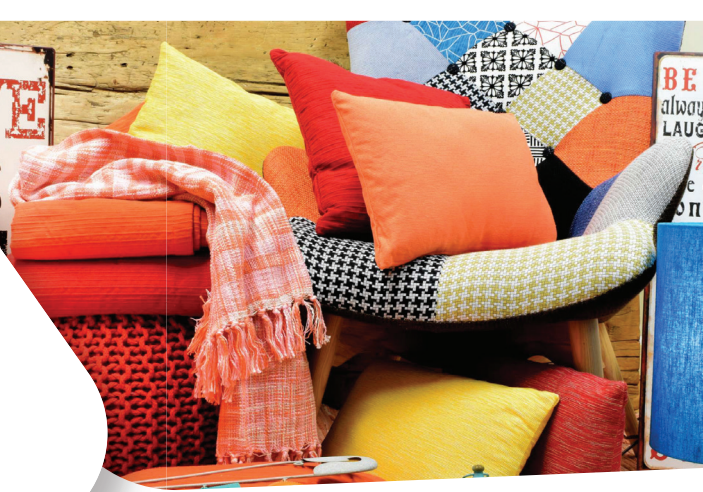
NAVHR, the solution developed and implemented by Arquiconsult for the Human Resources area, is the first and only Portuguese Microsoft Dynamics Add-On to obtain CfMD Certification, which guarantees compliance with Microsoft's highest standards when assessing its partners' solutions.

NAVHR is also the best-selling Dynamics NAV Add-On in Portugal, recommended by more than 30 clients and with 7 years of use in the market, and is the only complete Human Resources solution in the Microsoft Dynamics universe.

In 1986, there was very little on offer in the way of objects for the home and almost nothing from Portugal, apart from shops aimed at tourists. The "Black Cat Shop" project began with the vision of publicising the beauty of handicrafts from all over the country.

Loja do Gato Preto is one of the most successful cases among the Microsoft Dynamics Nav implementations carried out by Arquiconsult, and the same applies to NAVHR. It's a company that has undergone enormous growth in the years since it was founded - growth that has been monitored by the Arquiconsult team - expanding all over the country and beyond: 41 shops in Portugal, 39 shops in Spain and 1 shop in France, with 2 more opening in France soon. Such geographical dispersion, together with the turnover and absenteeism inherent in the retail sector, required precise control and information.

This successful company's commitment to information technology has enabled it to make efficiency gains by integrating various systems, such as the interface established with the time clock for managing working hours, absences and allowances associated with attendance, and the interface with POS LS Retail (also developed on the Microsoft Dynamics Nav platform) for handling commissions, a solution which was more recently joined by the localisation of NAVHR for Spain.



SITUATION

Loja do Gato Preto, currently based in Linda-a-Velha, is an important retail chain of decorative items, with 41 shops open in Portugal, 39 in Spain and 1 in France. It employs over 900 staff in both countries.

It is a company that has undergone enormous growth in the years since it was founded, especially since 1999 with the increasing number of exclusive products and designs from A Loja do Gato Preto, to which the public has successfully subscribed.

However, as this is a sector with high turnover and absenteeism, it is essential to control the quality/reliability of the information available. In addition to the geographical dispersion resulting from the opening of shops in various parts of the peninsula, an integrated system had to be implemented.

Expansion was only possible thanks to the creation of a more professional team, stricter organisation and great support from the IT system provided by the Arquiconsult team.

(...) The Microsoft Dynamics Nav system has integrated the knowledge of our daily management and provided functionalities that allow us to expand our business vision. By using this system, it was possible to make the connection between the various management practices and a new era of technological support (...)

— Dr. Hugo Nunes,
Gato Preto

SOLUTION

The NAVHR solution was the obvious choice for the Human Resources area, having acted as a differentiating factor given its level of integration with the Microsoft Dynamics Nav ERP, in particular with the Accounting, Sales and Collections, Purchasing and Payments, Stocks and LS Retail areas.

The Arquiconsult team implemented this solution, which it developed and certified by Microsoft, with a view to gaining efficiency and control, eliminating process redundancies, and providing quick and complete access to employee information.

The NAVHR solution implemented includes an interconnection to the LS Retail POS system, also developed on the Microsoft Dynamics Nav platform and implemented by Arquiconsult, for the automatic processing of salespeople's commissions, as well as an interface to a time clock system for the automatic integration of absences and allowances associated with attendance.

More recently, NAVHR was successfully localised for Spain, in accordance with the country's specific legal requirements and the various agreements that the implementation covers, given the scope of the Loja do Gato Preto brand throughout Spain, in terms of salary processing, registration and time management.

(...) The Microsoft Dynamics Nav solution has provided our organisation with innovation and competence in information systems with strong management capabilities. We were able to support our objective by automating processes that do not generate value on their own.

We have optimised the technology/people dichotomy by consolidating our Human Resources Management practices, proving to be a reliable facilitator of our processes, not only in Portugal but also in Spain (...).

— Dr. Hugo Nunes,
Gato Preto

MAIN BENEFITS

In the end, the solution implemented made it possible, among other things:

- **Control of the expiry of contracts;**
- **Careful handling of absenteeism, in which absences are automatically characterised in the system via the interface with a time control system;**
- **Automatic determination of the amount of commissions to be paid;**
- **Processing salaries as automatically as possible, which can be preceded by extra processing to make it possible to pay allowances and commissions or, in the case of Spain, to deal with "finiquitos" (the final accounts).**

ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Barcelona, Bilbao, Lisbon, Luanda, Madrid, Oporto, Riyadh, Salamanca, Seville and Vila Real.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365. Microsoft Dynamics AX is a clear example that allows us to make available to Portuguese and international companies the best and most complete integrated Management solution.

Some reference clients in the various sectors of activity:

- Gato Preto
- Casa da Música
- Go Natural
- Grupo E.T.E.
- Cork Supply
- Einhell

LOCATIONS

BARCELONA | BILBAO | LISBON | LUANDA | MADRID
OPORTO | RIYADH | SALAMANCA | SEVILLE | VILLA REAL

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