

# ARQUICONSULT

Your success. Our solutions.

## SUCCESS CASES

Microsoft  
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Dynamics 365



Microsoft Partner  
Gold Enterprise Resource Planning

Office 365

Microsoft Dynamics NAV

Based on three axes - health, pleasure and convenience - and internationalization on the horizon, Go Natural will continue to grow through constant product innovation and investment in new business areas, such as the presence in events that allow lead further the brand and their values .

Microsoft Office 365 Exchange Online, with the support of Arquiconsult, is a response to the challenges of consolidation and access to company information and calendar sharing.

After Office 365 Exchange Online implementation, there was still the possibility that some users could start using Office Professional Plus, in order to solve some files performance problems, and compatibility with documents received from suppliers and service providers. The solution in the cloud, Microsoft Office 365 Online does not require initial investment and enables the payment according to use, without prejudice of business software adaptation.

**THE GO NATURAL IS A RESTAURANT CHAIN BASED IN LISBON, WITH 29 RESTAURANTS OPERATING IN PORTUGAL, EMPLOYING OVER 250 PEOPLE.**

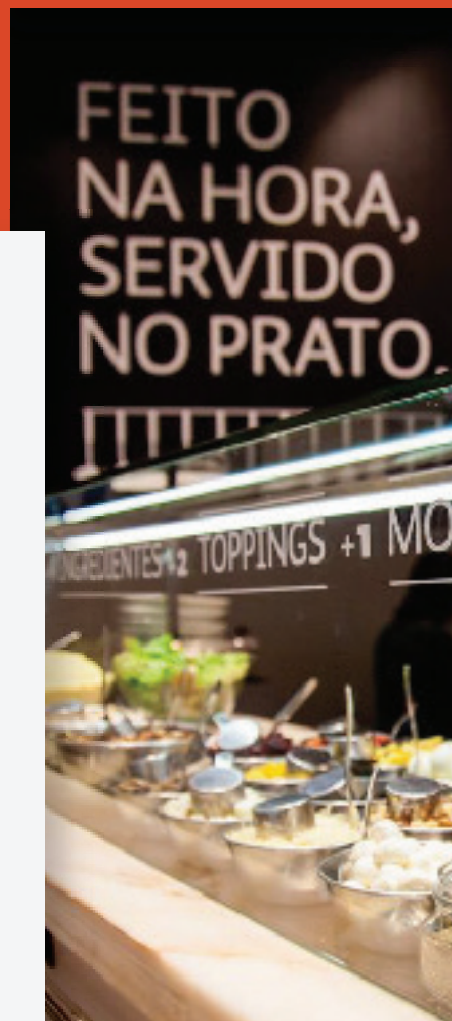
**GO NATURAL ENSURES SECURITY AND SIMPLIFIES E-MAIL ACCOUNTS WITH MICROSOFT OFFICE 365**

*"Instead of investing in new servers running Exchange Server, we have security and functionality we needed without any initial investment."*

— Carla Machado,  
Go Natural CFO

2004 marks the beginning of a 100% portuguese project that has revolutionized the domestic market and portuguese's eating habits. Go Natural presents an innovative offer: quick meals, but healthy and tasty, inspired by recipes from around the world.

Today, with more than 250 employees and 29 stores in Portugal.



### OVERVIEW

With the growing number of stores, it was necessary to make a restructuring for the existing mailboxes, allowing the exchange of information via email in a simple way, in order to facilitate access by the back-office users.

"The main problem was controlling the information access of users in backoffice. The e-mail file was done locally so that in case of equipment replacement, there was always the concern of safeguarding the emails. With the transition to Office 365, this situation does not happen."

### THE SOLUTION

Arquiconsult introduced the Office 365 to Go Natural, which has been tested and approved. Installation and migration of emails took place in a week to 24 users. On some PCs, the entire configuration was done remotely.

Even Go Natural's IT department installed the platform and made some settings with the support of Arquiconsult.

## PARTNER

Even before the end of the trial period, and to improve the responsiveness of the solution to business objectives, Arquiconsult carried out several tests, as well as migration and data consolidation system.

In a short period of time, several actions were carried out, with remarkable results, and the partnership with Arquiconsult was critical solution success. Not only for the ability to support Go Natural at all stages of this process, but also by the adjustments made to the business.

"Thorough knowledge that Arquiconsult holds on the product, combined with training and consulting services rendered, were undoubtedly one of the keys to the success of this project" says Carla Machado, Financial Director of Go Natural. "Office 365 has allowed us to manage our emails in a more simplified form, immediately with fast and very interesting results. It has given us the possibility of access to webmail, as well as the ability to easily add new users. From the beginning it was essential access to email, securely and with high availability for all users of our organization."

## BENEFITS

The information has to be centralized, standardized and available on a common platform that provides real-time, address book, mobility and security. The new e-mail has backup and mailboxes with a user space of 25GB, anti-spam filter, and forefront security.

"The big advantage we have identified in our day-to-day due to the exchange of email to Office 365 is the possibility we can easily access our email accounts" says Carla Machado.

We also improved the operational area efficiency and increased the degree of uniformity of processes of the organization. The Go Natural can now develop a greater workload in less time and results tend to be more visible than before.

Carla Machado, also highlights an advantage that relates the flexibility obtained with access to such a solution. "We set specific access profiles for our users depending on the duties performed, and allows effective control of the daily tasks of each one."

## MAIN BENEFITS

- . E-mail access, documents, contacts and calendars on almost any device;
- . Mailbox with 25GB;
- . Simple and secure collaboration with colleagues and business partners;
- . Full integration with Microsoft Office and other programs currently used;
- . Features enterprise-class, including IT support by telephone;
- . Greater flexibility and control costs due to payment options that suits different user needs.

## ABOUT LS RETAIL

LS Retail is the leading provider of solutions "end-to-end" for the retail industry and hospitality based on Microsoft technology. LS Retail is sold and supported by over 120 certified partners in 60 countries, which makes it possible to deploy LS Retail on a worldwide scale. LS Retail was implemented in more than 1,900 companies with 36,000 stores operating over 79,000 POS terminals throughout the world. Among the many satisfied customers, we have: Adidas, Kiddicare UK, Dublin Airport Authority (DAA), Dreams, Rivoli Group, Aswaaq, Popular Bookstores, Pizza Hut, IKEA, Hard Rock Café Germany, ABRL Group, Uninor, Gallo Retail Inc., Bouwmaat, Fun Belgium, Keria, THE One, Bodycare International, Marketing Investment Group (MIG) Poland, Best Denki, Eu Yang San, Sony Co. (Hong Kong), Baltika Group, Cili Pizza, Elie Saab, Super Selectos, Kitchen Stuff Plus, Agronomy, Wind Italy, Topps Tiles, DIAL (Delhi International Airport Limited), Kingdom of Dreams and many more.



## ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Barcelona, Bilbao, Lisbon, Luanda, Madrid, Oporto, Riyadh, Salamanca, Seville and Vila Real.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365. Microsoft Dynamics AX is a clear example that allows us to make available to Portuguese and international companies the best and most complete integrated Management solution.

### Some reference clients in the various sectors of activity:

- Polopique
- Dunlop Protective Footwear
- Teka Portugal
- Klaveness
- Farfetch
- Stericycle
- SAPA
- Gunnebo
- Tecnocabel

## LOCATIONS

BARCELONA | BILBAO | LISBON | LUANDA | MADRID  
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