

## SUCCESS CASES

Microsoft  
Solutions Partner  
Business Applications

Microsoft  
Solutions Partner  
Data & AI  
Azure

Microsoft  
Solutions Partner  
Digital & App Innovations  
Azure

Microsoft  
Dynamics 365



# GUNNEBO®

For a safer world



**Microsoft** Partner  
Gold Enterprise Resource Planning

Microsoft Dynamics AX

*A single, integrated vision of site management and logistics operations.*

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*With Microsoft Dynamics AX we now have control over all operations in an integrated way and through a single tool. The global vision of the work integrated with logistics has proved to be a fundamental competitive advantage, allowing us greater flexibility and visibility in the execution of the work*

**Nuno Miranda, Finance Director of Gunnebo Portugal**

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## BENEFITS

- Global solution allowing the standardisation of Gunnebo's operations and management throughout the world;
- Fully integrated solution covering the warehouse, works, logistics and financial areas;
- Greater efficiency in the management of site resources with full integration with the supporting logistics chain;
- Instant corporate reporting with no additional effort involved;
- Consolidation with the group, transparent and integrated.

*Gunnebo Portugal is a Gunnebo AB group company based in Sweden with a presence in more than 30 countries around the world and is a benchmark in the area of security storage.*

*Gunnebo provides efficient and innovative security solutions for the most demanding customers around the world in Banking Security and Cash Handling, Safes, Global Services and Access Control.*

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*The common model for all subsidiaries, the Core model, adopted by Gunnebo: Portugal allows us to make corporate reporting much easier and provides an effective consolidation tool, both in terms of operations and management information."*

*"Microsoft Dynamics AX allows us to immediately and easily incorporate the changes suggested by the group. In this way, Gunnebo Portugal is always at the forefront of the group's business strategy, making a decisive contribution to our growth."*

*"The experience of more than 5 years in designing, implementing and maintaining the Portuguese localisation and the experience in delivering international projects was a decisive factor in choosing Arquiconsult."*

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**Nuno Miranda, Finance Director of Gunnebo Portugal**

**INDUSTRY:** Manufacture, installation and maintenance of security solutions

**PARTNER:** Arquiconsult

**SOLUTION:** Microsoft Dynamics AX

**CLIENT PROFILE:** Gunnebo AB is a Swedish multinational operating directly in more than 30 countries, providing secure storage solutions for both the domestic market and the most demanding professional environments.

**BUSINESS SITUATION:** Combining the need to replace an old, end-of-life system with the group's strategic decision to standardise its ERP globally, Gunnebo Portugal SA went ahead with the implementation of Microsoft Dynamics AX.

## THE SITUATION

To meet its operational and management needs, Gunnebo was using a wide range of tools that were not integrated with each other, were technologically old and at the end of their lives.

Combining the need to replace the various existing systems with a single, integrated and technologically advanced one, with the fact that the head office was in the process of implementing the Microsoft Dynamics AX ERP with the definition of a Core, pre-established operational and management model for all subsidiaries worldwide, Gunnebo Portugal launched a selection process with a view to implementing a new management information system.

Several solutions were consulted, and the decision fell on Microsoft Dynamics AX due to the following main factors:

- Corporate core, designed by the parent company, speeding up implementation through a rollout, allowing Gunnebo Portugal to immediately comply with the group's operational standards;
- Corporate Reporting and Consolidation with the Group facilitated by the use of the Corporate Core;
- Portuguese localisation of Dynamics AX with full coverage of legal requirements;
- Arquiconsult's proven experience in international projects;
- More than 5 years' experience in the design, implementation and maintenance of the Portuguese localisation, offering a solution perfectly adapted to national legal requirements and Portuguese operating habits;
- National references of companies of the same size and characteristics.

## SOLUTION

Rollout of Microsoft Dynamics Ax in all of Gunnebo's functional areas with partner Arquiconsult.

Arquiconsult's experience in dealing with multinational projects and multidisciplinary teams was fundamental to the implementation project, since in addition to Gunnebo's local team there was a strong participation from the Group's project team. Unity and team spirit made a decisive contribution to the success of this project.

The challenge posed to the project team was to implement a Core model rollout, but taking into account local needs and fiscal and operational specificities in Portugal. This without losing the guidelines already developed and implemented in other countries.

The areas to be implemented were finance, which includes all the corporate reporting and consolidation base that is supported entirely by Microsoft Dynamics AX, Human Resources BPO with automatic integration into the ERP, Sales, Purchasing, Logistics and Project Management (Works).

The elective value of this solution for Gunnebo is centred on the effectiveness and efficiency created by the total integration of the various areas and the creation of new methodologies and work tools designed for project management activities and the respective logistics support chain.

## PARTNER

Arquiconsult has been a partner of Gunnebo since 2011, when it implemented the company's global management solution, Microsoft Dynamics AX. The relationship established between Arquiconsult and Gunnebo has been one of close partnership ever since, not just implementing processes, but also actively contributing to suggesting the best solutions for each need. Arquiconsult has become a strategic organisational partner, contributing to Gunnebo's growth.

## ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Barcelona, Bilbao, Lisbon, Luanda, Madrid, OPorto, Riyadh, Salamanca, Seville and Vila Real.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365. Microsoft Dynamics AX is a clear example that allows us to make available to Portuguese and international companies the best and most complete integrated Management solution.

### Some reference clients in the various sectors of activity:

- Polopique
- Dunlop Protective Footwear
- Teka Portugal
- Klaveness
- Farfetch
- Stericycle
- SAPA
- Gunnebo
- Tecnocabel

## LOCATIONS

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