

SUCCESS CASES

Microsoft
Solutions Partner
Business Applications

Microsoft
Solutions Partner
Data & AI
Azure

Microsoft
Solutions Partner
Digital & App Innovations
Azure

Microsoft
Dynamics 365

QP Polopique

Microsoft Dynamics AX

with Porini Apparel & Textile,
NAVHR e BI

// The choice of solution fell on Arquiconsult because it is a Microsoft partner of reference in Portugal. After evaluating various solutions on the market, this one was not only easy to use and friendly, but also consistent.

//
Isabel Carneiro
Managing Director of Polopique

// With the implementation of AX, we achieved standardisation. In a single platform, in a single ERP, we were able to cover all the processes of all the companies. Some are more specific, and the Porini Textile & Apparel add-on gives us that specificity, with a solution designed for the textile and clothing industry.

//
Fernanda Martins
IT Director at Polopique

// Traceability is a very important pillar at Polopique and Dynamics AX has allowed us to have this reliable information, from the cotton branch to the finished garment at the customers.

//
Marta Almeida
Production Director at Polopique

Polopique is the largest Portuguese textile group and one of the few complete vertical units in the world, controlling the production chain from spinning to garment manufacture. With more than 1,000 employees and a turnover of around 100 million euros in 2018, the group has a daily production capacity of more than 100,000 pieces and stands out for being one of the main suppliers to the Inditex group.

Over the years, Polopique has always invested in crucial areas such as R&D, which allows it to modernise and innovate constantly and present solutions that meet and surprise its customers' expectations.

In the process of modernising the group's manufacturing and commercial units, a clear need was identified to abandon the numerous dispersed systems used in the company's activities until then and adopt a global and efficient ERP solution capable of standardising all the work processes and methodologies across the group's units.

The market-leading solution based on Microsoft Dynamics AX, Porini Apparel & Textile, designed for the textile sector, proved to be the ideal choice for Polopique's vertical business.

As the partner of reference for the implementation of this system in the Iberian market, Arquiconsult was the natural choice for a large and extremely complex project, with solutions that meet Polopique's needs today and are scalable to meet the challenges of the future.



SITUATION AND PROBLEM

In order to promote fluid communication and information sharing between the group's manufacturing and commercial units and support future growth plans, Polopique identified a need to simplify and standardise work processes and methodologies and increase the efficiency of operations. The group decided to abandon the numerous legacy systems that supported its business activities and adopt a global ERP solution.

As a leader in Portugal in implementing Microsoft Dynamics solutions, Arquiconsult was the natural choice. The experience in implementing ERPs in an industrial context, the strategic relationship with Porini, a specialist in management systems for the textile sector, as well as the multidisciplinary structure that Arquiconsult offers, enabled Polopique to make a decision with every guarantee of success.

"The whole investment process presupposes the processing and consistency of information. And we felt the need to improve the entire information circuit with a view to the efficiency of the group's activities.

— Isabel Carneiro, Polopique's General Director

SOLUTION

Microsoft Dynamics AX is a complete enterprise resource planning (ERP) solution for medium and large organisations. It facilitates operation in various locations and countries by standardising processes, promoting visibility in the organisation, and simplifying the response to legal requirements.

Among other things, it enables real-time access to accurate business information, improved communication between employees, planning for current and future capacity in the face of expected business growth, and management of financial responsibility and tax compliance in each location.

It was implemented at Polopique in 2015 and has already been upgraded in order to meet evolving legal and operational requirements. The implementation also included NAVHR for human resources management and salary processing, as well as operational business intelligence dashboards.

"With a single platform and a very small team, we were able to support all the companies and all the users and cover all the processes, from the most complex to the simplest.

— Fernanda Martins, IT Director at Polopique

BENEFITS

Total control over all the operations that take place inside and outside the doors of the Polopique group's units.

Standardisation of processes and digital relationships between the group's various companies, which has enabled restructuring and optimisation of the supply chain.

A single, consolidated, real-time view of the reality of the companies, allowing for quick and informed decision-making based on consistent and reliable data.

Reclassification and consolidation of the entire product catalogue managed in the operations of all the group's companies, so that each legal entity can interact synchronously with the others, without duplicating tasks, optimising available resources.

ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies, with offices in Barcelona, Bilbao, Lisbon, Luanda, Madrid, Oporto, Riyadh, Salamanca, Seville and Vila Real.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365. Microsoft Dynamics AX is a clear example that allows us to make available to Portuguese and international companies the best and most complete integrated Management solution.

Some reference clients in the various sectors of activity:

- Polopique
- Dunlop Protective Footwear
- Teka Portugal
- Klaveness
- Farfetch
- Stericycle
- SAPA
- Gunnebo
- Tecnocabel

LOCATIONS

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Microsoft
Dynamics 365