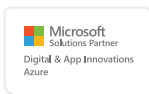
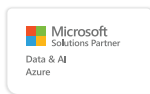


# ARQUICONSULT

Your success. Our solutions.

## D365 SALES COPILOT

TRANSFORM YOUR SALES  
PROCESS WITH AI



## REAL IMPACT WITH D365 SALES COPILOT

Imagine a sales team that qualifies leads 25% faster and closes deals 15% more quickly. D365 Sales Copilot empowers teams with AI-driven data and insights, making a measurable difference in sales productivity and customer satisfaction.

### WHAT IS D365 SALES COPILOT?

D365 Sales Copilot is Microsoft's AI-powered sales assistant, designed to streamline workflows, deliver deep customer insights, and optimize time for valuable client interactions. With seamless integration across Dynamics 365 Sales, Outlook, and Teams, Sales Copilot ensures that every sales interaction is informed, efficient, and strategic.

#### Key Value Points:

- Automated Workflows: Eliminate repetitive tasks, enhancing productivity.
- Personalized Insights: AI-generated insights tailored to each lead.
- Unified Workspace: Collaborate seamlessly with Microsoft Teams and Outlook.

## KEY FEATURES & CAPABILITIES

### AI-Powered Insights & Recommendations

- Actionable insights guide reps in engaging leads at the right moment.
- Suggested email templates and responses tailored by AI for consistent follow-ups.

### Real-Time Opportunity Scoring

- AI-driven scoring identifies high-priority leads and at-risk deals, enabling focused, strategic action.

### Seamless Collaboration in Teams

- Instantly access, discuss, and share customer insights directly within Teams to keep everyone aligned.

### Comprehensive Sales Support

- Sales Copilot supports every step of the sales journey—from lead qualification and pipeline management to post-sale engagement—with recommendations and automated follow-ups.

## TRANSFORMING EVERY STAGE OF THE SALES CYCLE

1. Lead Qualification: AI insights help reps identify quality leads faster.
2. Opportunity Management: Keeps sales teams updated with tracked interactions and real-time alerts.
3. Pipeline & Forecasting: Predictive insights provide accurate forecasts, enabling reps to prioritize high-potential deals.
4. Post-Sale Engagement: Automates follow-ups, ensuring consistent engagement for stronger client retention.



# TRANSFORM YOUR SALES PROCESS WITH AI

## BENEFITS AT A GLANCE

- **Increase Sales Productivity** Automates repetitive tasks, freeing reps to focus on client relationships and close deals faster.
- **Enhance Customer Experiences** Personalized interactions and informed follow-ups boost customer satisfaction and loyalty.
- **Data-Driven Decision Making** AI-powered recommendations and insights empower sales teams to prioritize and act confidently.
- **Unified Sales Platform** Integration with Teams, Outlook, and other D365 applications for a cohesive, streamlined experience.

## READY TO TRANSFORM YOUR SALES PROCESS?

Unlock the full potential of AI with D365 Sales Copilot. Contact us today to schedule a demo and elevate your team's sales performance through smarter, more efficient processes.

**Contact us.**

## ABOUT ARQUICONSULT

Arquiconsult is an information systems consulting company, based on Microsoft Dynamics technologies.

Composed by the largest and most experienced team of consultants, having already implemented some of the most complex Microsoft Dynamics Business Solutions and being frequently referred to international clients for their implementations in our country.

Arquiconsult is constantly innovating its offer and has several verticals available, for several activity sectors, which add value to Microsoft Dynamics 365.



## LOCATIONS

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Co-financed by:



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