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SUCCESS CASE



Microsoft
Solutions Partner
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Business Applications

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Solutions Partner
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TJA SPAIN STRENGTHENS OPERATIONAL EXCELLENCE WITH D365 BUSINESS CENTRAL

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‘Digitalization is no longer optional, it has become imperative for those who want to evolve in a sustainable, efficient, and competitive way.

”

André Ferreira, CFO of TJA ES

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TJA ES is a leading company in the logistics and transportation sector and sees digitalization as a key driver to consolidate its market position and support growth. With this in mind, the company moved forward with the implementation of Microsoft Dynamics 365 Business Central, selecting Arquiconsult as its technology partner.

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Investing in technology means not only optimizing productivity but also enhancing the quality of services provided and preparing the organization for new challenges and opportunities.

With this in mind, the company moved forward with the implementation of Microsoft Dynamics 365 Business Central, selecting Arquiconsult as its technology partner. According to André Ferreira, the solution proved to be transformative: 'D365 BC provided an integrated view of the financial, commercial, purchasing, inventory, and operations areas, enabling faster and more informed decision-making.

In addition, the automation of tasks such as invoicing and stock management resulted in a significant reduction in the time spent on administrative processes and greater reliability of information.

“D365 BC provided an integrated view of the financial, commercial, purchasing, inventory, and operations areas, enabling faster and more informed decision-making.”

André Ferreira, diretor financeiro da TJA ES.



The choice of Microsoft technology was due, according to the CFO, to its leadership in creating innovative solutions that help organizations become more productive, reach their potential faster, and be part of the future. The partnership with Arquiconsult stood out for the professionalism and adaptability demonstrated throughout the entire process.

The technical team demonstrated great flexibility in responding to our challenges, offering continuous, clear, and fully aligned support with our needs,” highlights André Ferreira. With the new tools, TJA ES has strengthened its agility in customer service, providing faster, more personalized, and more accurate responses, factors that decisively contribute to customer loyalty and market differentiation.

Looking ahead to 2025, TJA ES envisions a path based on expanding its presence in new markets, a relentless focus on innovation, strengthening customer proximity, and consolidating sustainability practices.

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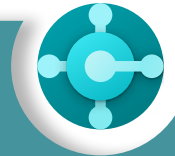
The director gives a very positive assessment of the collaboration with Arquiconsult, emphasizing that

“over the years, the partnership has been marked by solid results, flexibility, and excellent service.”

Looking ahead, the expectation is to continue evolving side by side, developing solutions that are increasingly tailored to the needs of the business. With full confidence, the finance team recommends Arquiconsult to other organizations: “This is a top-tier partner, with a strong customer focus and a commitment to innovation.



BUSINESS CENTRAL



Microsoft Dynamics 365 Business Central is a Microsoft management solution that is constantly evolving, fast to implement, easy to use and with the capacity to support the growth of your business.

The new Dynamics 365 Business Central presents a set of new features and improvements that contribute to making the solution more robust and richer in supporting companies' activity and management.

We highlight the simplicity and native integration with other solutions, examples of which are Office 365 and Power BI.



Boost your performance with D365 Business Central

- **Enhanced Productivity:** Streamline operations and reduce manual effort.
- **Improved Decision-Making:** Make informed decisions with real-time data analysis.
- **Seamless User Experience:** Enjoy intuitive tools and guided walkthroughs.
- **Automation:** Save time by automating routine tasks.
- **Personalized Engagement:** Deliver targeted marketing campaigns with AI-driven suggestions.



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