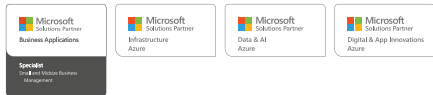


# ARQUICONSULT

Your success. Our solutions.

## MICROSOFT DYNAMICS 365 BUSINESS CENTRAL



BUSINESS  
CENTRAL



### WHAT'S NEW?

Microsoft Dynamics 365 Business Central is a Microsoft management solution that is constantly evolving, fast to implement, easy to use and with the capacity to support the growth of your business.

The new Dynamics 365 Business Central presents a set of new features and improvements that contribute to making the solution more robust and richer in supporting companies' activity and management.

We highlight the simplicity and native integration with other solutions, examples of which are Office 365 and Power BI.

### OPTIMIZED CRM EXPERIENCE

Working on-the-go has never been easier. With the optimized features of CRM, you can more effectively manage your relationship with your customers and partners from your phone or tablet, as well as follow up on opportunities or monitor sales cycles.

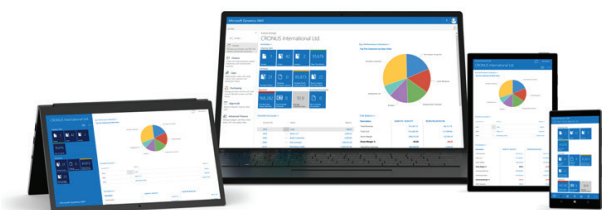
Take advantage of improved integration between Dynamics CRM and Dynamics 365 Business Central.

### IMPROVED USER EXPERIENCE

Microsoft Dynamics 365 Business Central continues to evolve, presenting significant improvements in the user experience compared to previous versions, always with the aim of optimizing user experience, increasing productivity, and presenting a management solution that adds value to your business.

When using the WebClient, you can now switch between different views or use the hotkeys to quickly enter or access information.

With the functionality of contextualized and personalized notifications, you can, for example, prevent a certain user from registering a sale of a product without availability in inventory, not preventing another user, with a distinct and hierarchically superior profile, from proceeding with it.



### OFFICE 365 EXPERIENCE

Navigate between the data in Dynamics 365 Business Central and Office tools, namely Outlook, Word, or Excel. Working in an integrated way with Office 365, you can easily manage your business interactions, create new customer or vendor records, and prepare quotations in Dynamics 365 Business Central without ever leaving the Outlook client.

### QUICK SETUP

Save time and avoid unnecessary manual tasks with new wizards (configuration wizards) that can help you import data or new configurations, such as defining fiscal years, implementing cash flow management, among others.



## FINANCIAL MANAGEMENT IMPROVEMENTS

Dynamics 365 Business Central presents significant improvements in configuration and making available financial accounts, as well as in the quickness and easiness of detail verification and financial information support. A new concept of Account categories allows you to group the chart of accounts to produce maps and financial records more quickly and easily.

Payment's integration and receipts functions have been optimized, and in the new version it is possible to import this information, record the values in current accounts, and even carry out bank reconciliation, all in a single step.

## 'E-EVERYTHING'

Improvements were made available in the configuration of external services connections, which makes Microsoft Dynamics 365 Business Central an efficient solution for communicating with numerous web services.

Examples of this are the new integration with Paypal, to include direct links to this payment service in invoices, and the connection to optical character recognition (OCR) services that allow the automated integration of paper documents, with recognition now being possible of headers and lines details.

## MANAGE PRODUCT INVENTORIES AND CATALOGS

Organize and classify your product catalog in the best way, performing advanced searches and displaying only the information you want. You can create product segments with certain attributes and assign a value, according to your business needs, thus facilitating the product catalog management and document creation.

You can also use the new concept of product categories to improve online store integration, grouping products into hierarchical structures of personalized categories and configurable attributes, such as measures, color, weight or even description

## INTEGRATION WITH POWER BI

Continuing the integration with Office 365, already started in previous versions, Microsoft Dynamics 365 Business Central offers the possibility of adding to the Role Center graphics and reports created in Power BI that act on your company's data, contributing to the empowerment of users in decision-making supported by reliable and up-to-date data.

## CORTANA INTELLIGENCE

Microsoft Dynamics 365 Business Central can be linked to Cortana intelligence to use this Microsoft service to create sales forecasts and cash flow. This service uses historical data in Dynamics 365 Business Central to present reliable trends and forecasts, supported by various algorithms, to help you make decisions.



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*Don't miss the opportunity to discover how our Solutions can improve your Business.*

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